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# The Anatomy Of A Good Car Deal: What Really Happens Behind The Curtain



## Synopsis

If you follow the techniques detailed in this book, do your work and research before you begin your process and negotiate from a position of strength, you will drive away with the right car at the right price. Your best bet will always be to use the Internet. You can do much of your research and negotiate a vehicle purchase without ever setting foot at the dealership. Most people do not feel comfortable doing this, they still need to go to the dealer, see and drive the car. That's OK you have the knowledge and tools to walk away savings hundreds if not thousands.

“REMEMBER “KNOWLEDGE IS POWER”  
•ENJOY THE PROCESS FOR THE 1ST TIME

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